



INDUSTRIEBAHNHOF STADE-BRUNSHAUSEN GmbH

Beim Bahnhof Brunshausen, 21683 Stade

Tel. 04141/93 16-0 – Mail: info@ibb-terminal-stade@bertschi.com

TARIFF- Terms and Remarks , valid as of 1st January 2026 until 31st December 2026

- a.) The price for the physical loading or unloading (normally by truck haulage) includes 1,25 hour time for the truck-roundtrip in the Region Stade/Buetzfleth (scope: from lifting at IBB, driving times, loading or unloading times and off-loading when back at the IBB terminal). This applies for DOW and all other customers. If agreed the loading or unloading of products transported will be performed by our specially trained truck- drivers (which is practiced at DOW already to a large extend in case of bulk-transport). Empty Containers (also uncleaned) can be stored intermediately up-to 30 days free of charge at our terminal facilities. Thereafter a storage fee applies (see under o.) below).
- b.) The freight share for the rail-transport is based on "grouped" shipments (full/empty). ONLY in case of "lack of combinations" on a route at a specific day from/to the IBB terminal, there might the need to charge a customer the tariff for "single" shipments. In such situations IBB/BTT will always discuss/propose alternatives in advance with the shipper (e.g. 1 day delay, trucking, re-routing...).
- c.) In case of „technically required single containers on a rail-flatcar" for shipments in/out of DOW's Site in Stade, the IBB tariffs for "single" containers will apply. For the time being this applies for the products METHYL CHLORIDE and SULPHURIC ACID. Other arrangements are possible and will be offered for each specific case.
- d.) Railcar demurrage costs may occur due to railcar availability to the harbour destinations. IBB will inform the customer accordingly.
- e.) Other routes, destinations and services are possible. In case of interest and demand, we will make individual offers on request.
- f.) The movements from/to IBB is based on rail-transports performed under full responsibility of our partner DB Cargo BTT GmbH. In case of specific situations IBB/BTT will have the right to change to truck-haulage or to use any other intermodal rail-services, but always the tariffs of IBB will be charged.
- g.) If the roundtrip-time exceeds 1,25 hours when performing truck-haulage with loading/unloading for DOW or other customers in the Stade-Region (see also item a.), the causer (or the one who gave the order to IBB) of delays will be charged later with a demurrage of 14.50 Euro for every 15 minutes period which commenced.
- h.) In case of bulk-shipments in "Box or Silo-Containers with Inner-Liner-Bags", IBB will perform the installation on the terminal premises. Costs are as follows:

Inlet installation for 40' containers:	97.70 Euro per inlet
Inlet installation for 30' silo-containers:	58.30 Euro per inlet
Removal and disposal of used inlet:	37.40 Euro per inlet.
- i.) The handling fees or any charges for unloading and loading and perhaps for storage costs applicable for the equipment at the destination terminals, are NOT included in the tariffs of IBB.
- j.) BOOKING containers for shipment by rail FROM the terminals offered in the IBB-Tariffs to the IBB-Terminal in Stade has always to be done directly at our rail-partner DB Cargo BTT GmbH, also providing them with all required details to issue the rail-consignment-notes. CHARGING of the inbound rail freight from all locations to Stade will be done later by DB Cargo BTT. Only if containers are moved by rail to the IBB-Terminal in Stade from Cuxhaven, Hamburg-Billwerder and Hamburg Ports being offered in the IBB Tariff the customers will be charged directly by IBB.

For all a.m. bookings and related communications, please contact the following persons at DB Cargo BTT GmbH in Halle / Germany:

Steffi Dreis, Phone: 0049-(0)345-2152293,
Denise Kammholz, Phone: 0049-(0)345-2152279,
Email: HalleDispo2@deutschebahn.com

- k.) Applicable are also the General Terms & Conditions (Allgemeine Geschäftsbedingungen AGB) of IBB GmbH in the latest version.
- l.) IBB has the right to terminate the Tariffs and all individual offers with a 4 weeks pre-notice to the end of a given month.
- m.) The time limit for payment is 14 days.
- n.) A port-access-fee (HZZ = Hafenzugangspauschale) has to be paid by all rail-operators for the use of the rail-infrastructure of harbours. This applies to our moves from/to the Marine-Terminals in Hamburg, Cuxhaven, Duisburg and Lübeck. These fees we will continue to add as a surcharge to our tariff-rates and bill them to all customers. The rail operator collects these fees from IBB and credits it to the Port Authorities. Below please find the fee (HZZ) per container, being valid since 1st January 2026:

- Hamburg (all port terminals)	single trip 11.60 Euro	Roundtrip 23.20 Euro
- Cuxhaven	single trip 6.40 Euro	Roundtrip 12.80 Euro
- Lübeck (SK- Skandinavienkai)	single trip 5.00 Euro	Roundtrip 10.00 Euro
- Lübeck (Nordlandkai)	single trip 6.70 Euro	Roundtrip 13.40 Euro.

o.) Tariffs for our Special Services:

- Storage fees as of day 31st day for empty containers
 - up to 20 Feet = 3.10 Euro per calendar day and container
 - > 20 Feet = 5.80 Euro per calendar day and container
- Storage fees for loaded container 5.80 Euro per day and container
- Handlings in/out related to a transport order are free of charge, since these services are covered by our transport (loading or unloading) by truck .
Handling operations for orders where containers don't move by RAIL in/out, will also be charged with 40.00 Euro each in and out.
- Trucking for container cleaning in Stade 116.00 Euro / Container
- Heating Charges 78.00 Euro / Day
- Weighing for 3rd parties on the truck-scale will be charged with 11.70 Euro per weighing process.
- The handling of swap-bodies with special-forks fitted to the crane, will cost a surcharge of 14.50 Euro per unit on top of the tariffs.
- Demurrages for the trucks will be charged to the one who has caused it, with 14.50 Euro for every 15 minutes = 58.00 Euro hour (see g.)
- Dispatching Charges (Documents out of system) 30,00 Euro / Order
- Provision of a chassis at loading or unloading station:

Up to 4 hours (included in trucking)	free
4 – 6 hours	30.50 Euro per chassis
daily rate	57.50 Euro per chassis
- Provision of personnel: 30.00 Euro per hour
- Further special services are possible after agreement and will be offered for each individual case.

If you have further questions please contact us under abrechnung.ibb-terminal-stade@bertschi.com.